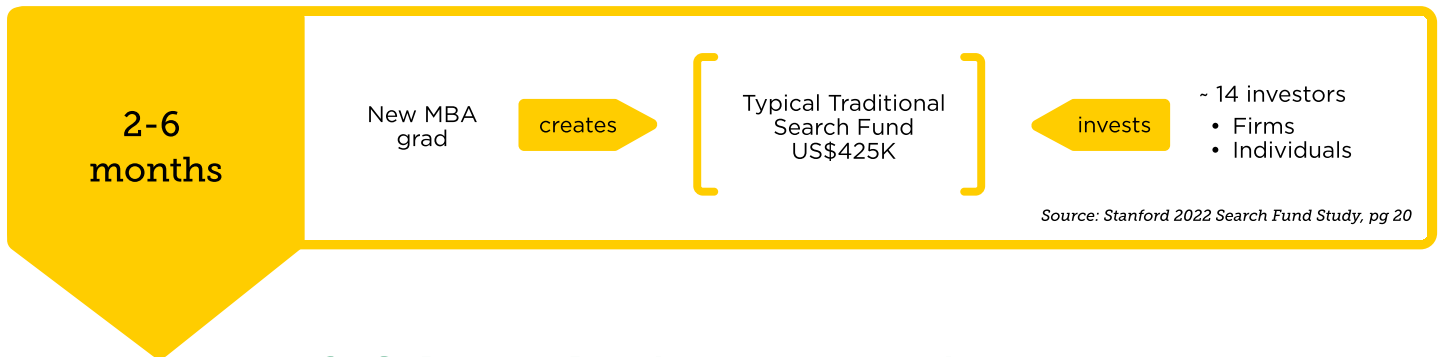
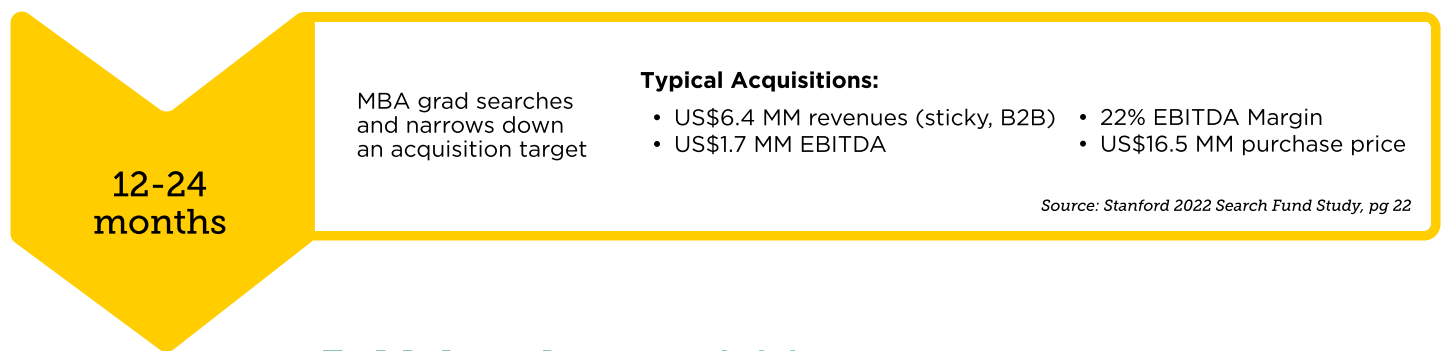


Search Fund Model

1. New grad develops search fund



2. Selects a business to acquire



3. Makes the acquisition



Post-Acquisition

MBA grad operates the business and creates value:

- Year 1 & 2: Learn the business
- Year 3+: Scale the business and aggressive debt retirement
- Year 5+: Potential exit if interested

Typical Capitalization:

- 50% senior debt
- 20% Vendor debt (deferred)
- 30% equity

Source: HBR Guide Buying a Small Business