



THE GREAT PROVINCIAL OBSTACLE COURSE

"GOODS AND SERVICES WE CAN'T SELL TO OURSELVES"

A CLOSE LOOK AT THE ENERGY AND TRANSPORTATION SECTORS

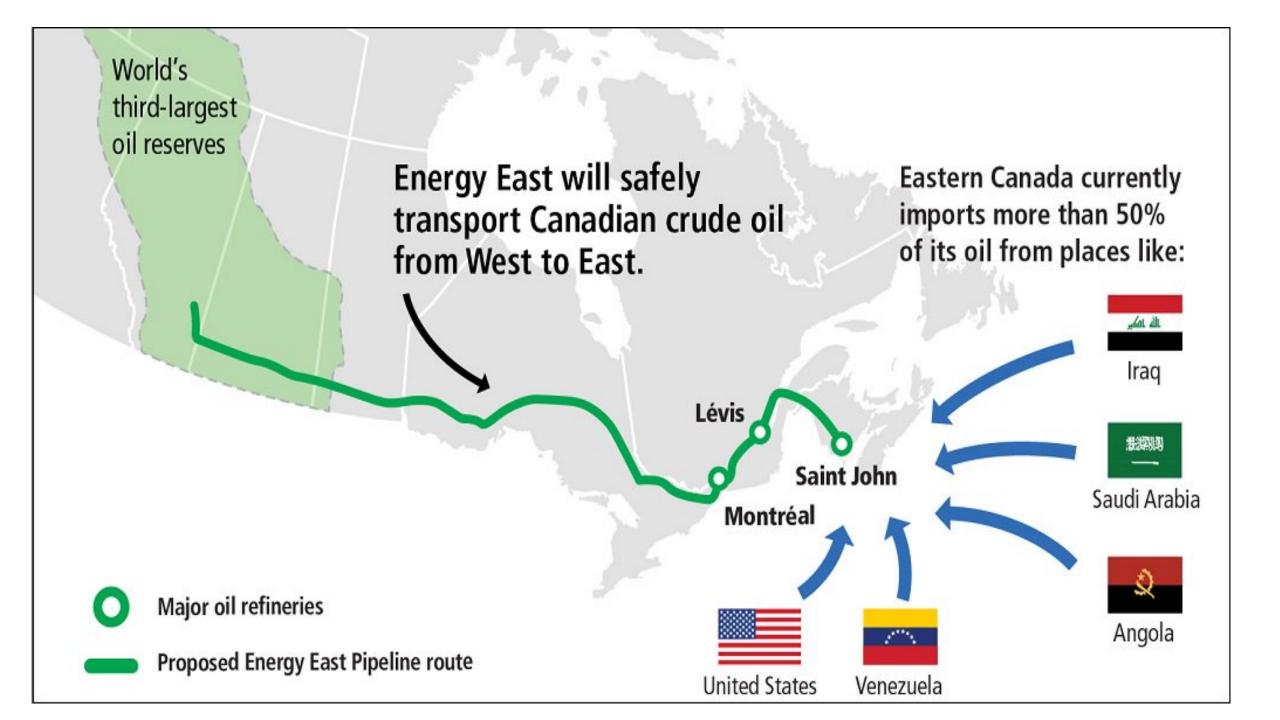
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The BNA Act and the Canadian Internal Trade Agreement states that "There shall be a free flowing of goods and services between Provinces," but:

When Certain Industry Powers and Authorities were Granted to Provinces -

Provincial Jurisdictions result in Protectionism in:

- ENERGY*
- BOOZE
- SECURITIES REGULATION
- DAIRY PRODUCTS
- INTER-PROVINCIAL TRUCKING*



TRANSPORTION REGULATION IN CANADA

- FEDERAL for Inter-provincial Commerce
- **Air Transport**
- **Rail Transport**
- Pipelines
- PROVINCIAL
- **Trucking**

The Canadian Transportation Agency has <u>NO</u> authority over inter-provincial trucking

OVER-DIMENSIONAL, INTERPROVINCIAL TRUCKING

PROBLEM: Oil Sands Project Modules Fabricated in Ontario & Quebec – destined for Ft. McMurray – "You can't get there from here – by road!"

CARRIERS and Ontario, Quebec FABRICATORS:

- "no established O-D Corridors"
- """ "Multiple permits required Prov., County, Munies"
- "Approvals req'd from Utilities, Railways, Power Cos"
- "Costs too much if/when you get a permit"
- "Everything changes at the provincial borders"
- "Too much red tape"

Great Article: The Economist – July 23, 2016

The U of C's Van Horne Institute saw an Opportunity:

"LET'S TAKE A LOOK AT THE REASONS WHY EASTERN CANADIAN MANUFACTURING SHOPS DON'T PARTICIPATE IN MAJOR PROJECT CARGO IN WESTERN CANADA"

PROPOSAL:



OUR WORK: The Problems Were Identified. Solutions were Proposed

RESULT: TC PUBLISHED THE SCOPING STUDY REPORT, FURTHER ACTION PENDING

RESEARCH

Survey Forms Circulated to:

- **Trucking Companies**
- Ontario and Quebec Steel Fabricating Companies

Interviews Were Conducted With:

- Provincial Highway Permit Dep'ts and Regulators
- **Regional and County Economic Development Agencies**
- **Provincial Economic Development Agencies**

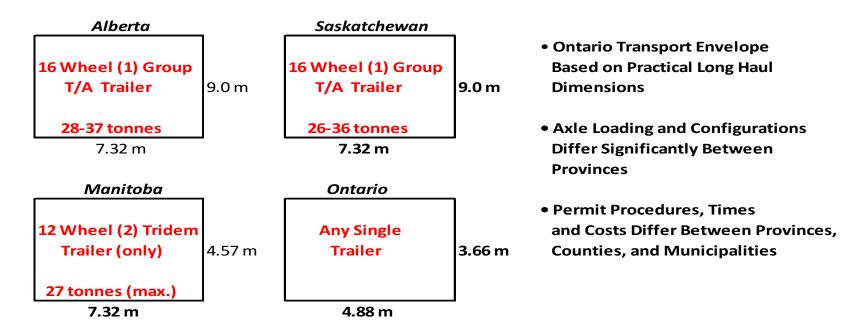
MAJOR FINDINGS:

- There is a complete absence of common, harmonized size and weight regulations between provinces.
- □ Alberta's High Load Corridor is the O-D "Gold" standard to meet
- □ There are no <u>established</u> and <u>modified</u> O-D truck routes in Ontario and Quebec, as exists in the HLC in Alberta, and parts of SK
- Red tape in permits, fees and trip delays in Eastern Canada, particularly Ontario "Superload" Regulations, virtually disqualifies its fabricators from Western O-D Project Cargo Business
- Often the cost of transportation in moving an O-D load out, or even within Ontario – is more than the value of the shipment itself
- □ It takes 27 weeks to win a Superload permit in ON. 30 days to actually transport an oil sands module from Korea to Ft. Mac!
- Some factories are using the St. Lawrence Seaway to <u>barge</u> loads to Duluth, MN NOT Thunder Bay, ON



MODULE TRANSPORT RESTRICTIONS

Payload Dimensions & Weights

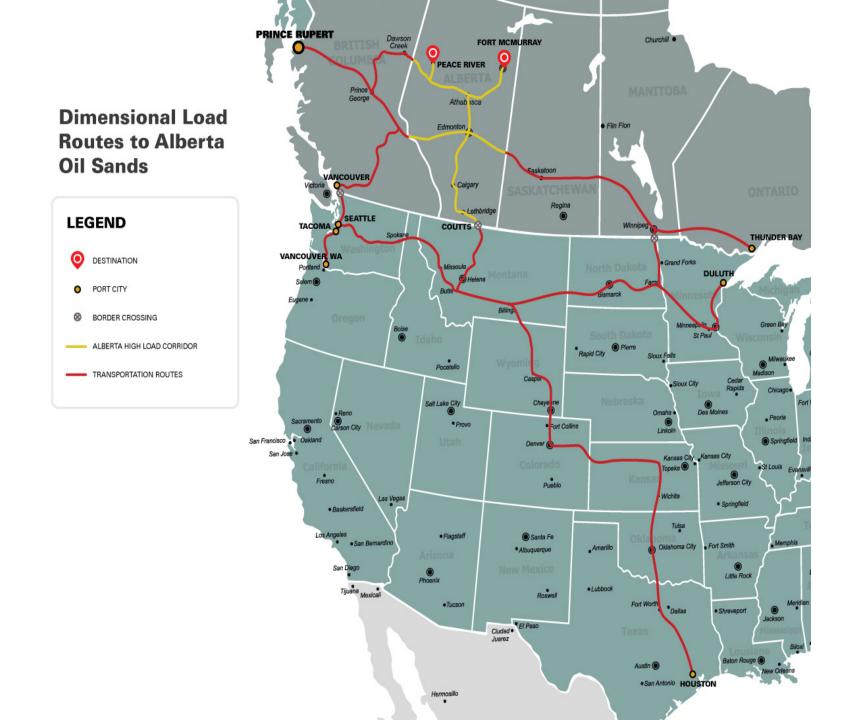


Note: (1) Each axle in tandem axle group has 8 tires (see below) (2) Each axle in tridem group has 6 tires



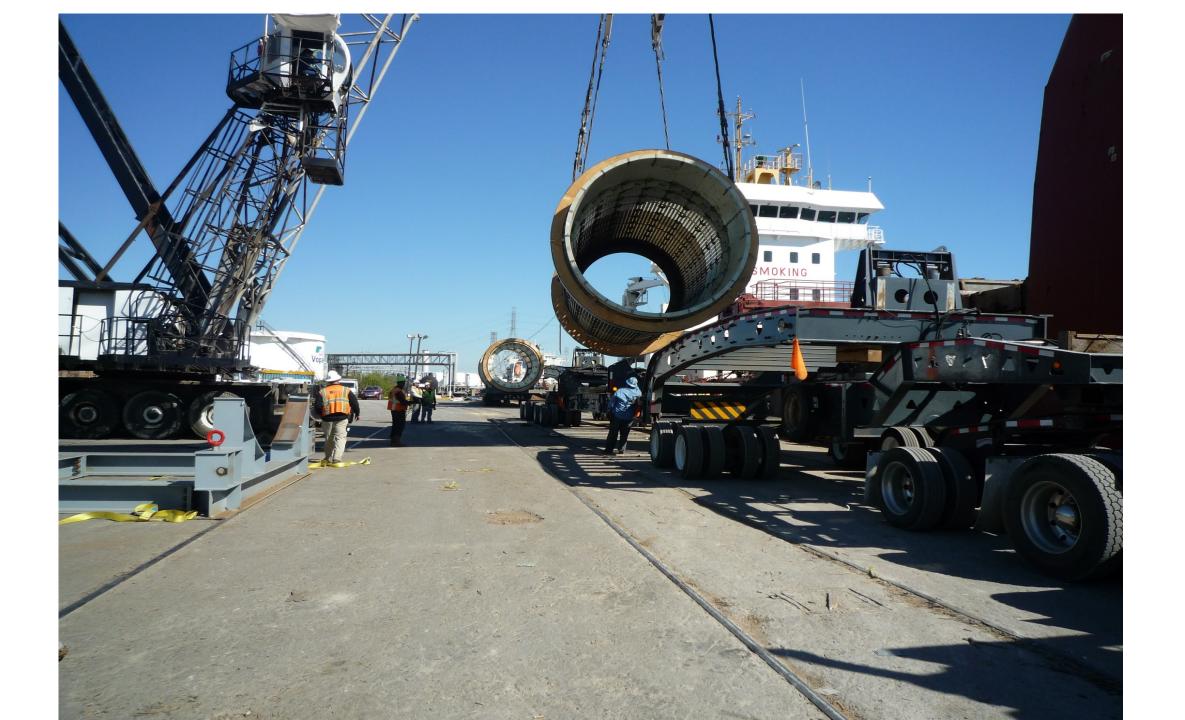
Courtesy: Mammoet Transport

POTENTIAL	MAJOR RES	OURCE PF	OJECT CAR	GO IMPORTS
	Forecas	t Estimat	es to 2035	
Oilsands & Other Energy Projects				tonnes ('000)
	New Projects (34 identified)			9,537
	Other Projects			3,974
	Sustaining MRO Volumes			2,962
				16,473
Mining	g Industry			
	New Mine Construction			1,228
	Other Mines - Post 2017			3,685
	Sustaining MRO Volumes			11,921
	Post 2017 Mines - MRO Volumes			2,550
				19,384
Pipelin	ne Industry			
	New Projects (11 Identified)			5,355
	Projects Required Post 2023			1,190
	Other Industry Imports			2,890
				9,435

















MAJOR RECOMMENDATIONS TO CTAR

- Identify, in each jurisdiction's major industrial areas, O-D truck routes to adjacent borders, that feature pre-determined, on-line permitting procedures and fees, and low-cost permanent clearances
- Establish a National Task Force modeled after the current TAC Committee seeking TAC-legal size and weigh harmonization, also to be led by TC. Same objectives plus development of "through" O-D corridors, with system upgrades - including from west coast ports.
- The source province to process and issue a single O-D permit right to the project site, based on gradually increasing size and weight allowances, as the routes are upgraded to Alberta HLC "Gold" Std.
- Initial marine focus on de-bottlenecking the inter-modal route over Thunder Bay through to Alberta, recognizing lower barging costs on the Seaway from ON & PQ
- Encourage Eastern Canadian fabricators to "dial in" to resource projects as early as possible in project planning – to promote its product designs and services. Build relationships!
- All stakeholders to recognize the plan's <u>Canadian</u> "value-added" impact, in jobs and construction materials







ON BEHALF OF:

The Van Horne Institute www.vanhorneinstitute.com PROLOG Canada Inc. www.prologcanada.com

THANK YOU!