## HASKAYNE EXECUTIVE EDUCATION

# REAL ESTATE DEVELOPMENT LEADERSHIP CERTIFICATE

#### Build your strategic leadership capabilities for the real estate development industry

Delivered in partnership with the Real Estate Development Institute (REDI), Canada's leader in Real Estate Development education, this immersive in-person program provides insight into the development process for various types of properties, including residential, commercial and industrial. Facilitated by industry experts, their local perspective on real estate development will provide learners with a realistic and practical understanding of the complexities of real estate development in Calgary and beyond.

#### **COURSE SCHEDULE**

| Core courses  | Start date       | End date      | Schedule                |
|---|------------------|---------------|-------------------------|
| Real Estate Development<br>and the Planning Process | January 27, 2022 | March 3, 2022 | Thursdays 6:00-9:00 pm  |
| Real Estate Development<br>and Finance              | April 21, 2022   | May 26, 2022  | Thursdays 6:00-9:00 pm  |
| Real Estate Marketing                               | May 4, 2022      | June 8, 2022  | Wednesdays 6:00-9:00 pm |

| Elective courses  | Start date        | End date          | Schedule                |
|---|-------------------|-------------------|-------------------------|
| Commercial Real Estate  | October 6, 2021   | November 10, 2021 | Wednesdays 6:00-9:00 pm |
| Real Estate Development and Finance 2                         | November 2, 2021  | December 7, 2021  | Tuesdays 6:00-9:00 pm   |
| Mixed-Use Real Estate<br>Development                          | January 12, 2022  | February 16, 2022 | Wednesdays 6:00-9:00 pm |
| Real Estate Law   | April 5, 2022     | May 10, 2022      | Tuesdays 6:00-9:00 pm   |
| Sales Management and Strategies<br>in Real Estate Development | TBD - Spring 2022 | TBD - Spring 2022 | TBD - Spring 2022       |



#### **LEARNING OBJECTIVES**

Upon completion of the program, you will:

- Develop expertise in management, finance, engineering, urban planning, design, project management and architecture
- Gain practical exposure to leading complex real estate development projects
- Enhance leadership capability, strategic thinking and analytical skills
- Learn from experts with extensive real-life experience in this demanding field
- Build a business network

#### WHO WILL BENEFIT

Participants come from a variety of fields including real estate development, banking, government, architecture, planning and engineering. The program is aimed for those who aspire to work in field of real estate development, expand understanding of the development process, and benefit from local expertise, perspectives, and gain hands-on experience.

Program delivery:In-personCommitment:126 hours (certificate program)Investment:\$589 per course

#### **PROGRAM INVESTMENT**

Program investment is \$589 per course and includes the following:

- All program materials, simulations and copyrights; and
- Certificate of completion from the Haskayne School of Business for learners enrolled in the certificate program.

#### **LEARNING JOURNEY**

The courses focus on principles, as well as the specialized knowledge and skills required daily in the world of real estate development. Classes provide hands-on experience through real-world simulations, case studies and projects that give you a true sense of the workplace. Many courses require participants to work on project teams designed to simulate actual project formats in the workplace. This provides each team member with the opportunity to take responsibility for a critical component of a major project.

The Real Estate Development Leadership Certificate has been developed with part-time learners in mind. It is a 126-hour program where 54 hours of core courses are required and then the remaining 72 hours of credits will be chosen from a list of electives. In general, most participants complete the program in one to two years. Those who would like to fast-track their program are encouraged to contact execed@haskayne.ucalgary.ca to discuss options available.

### **GRANT FUNDING**

By registering for this program, your organization could be eligible to receive the Canada Alberta Job Grant which will cover up to 2/3 of the program cost. An Executive Education team member will be able to assist with the grant application process.

For more information: **execed@haskayne.ucalgary.ca** Register online: **haskayneexeced.ca** 



This course was designed and led in partnership with experts from the Real Estate Development Institute. Please visit the REDI's website for further background: **redialberta.ca** 

For more information on the program, please contact us: execed@haskayne.ucalgary.ca.

#### **REGISTER NOW**

Haskayne Executive Education University of Calgary Downtown Campus 6th Floor, 906 - 8th Avenue SW Calgary, AB T2P 1H9

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