

1 **Ten Financial Actors Can Accelerate a Transition Away from Fossil Fuels**

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26 **ABSTRACT**

27 Investors have a central role to play in the sustainability transition, due to their inordinate influence
28 on the governance of the fossil fuel extraction industry. Using network analyses, this paper links
29 fossil fuel firms to equity owners, by distinguishing spatial, sensitivity, and ownership
30 characteristics of top shareholders and establishing a ranked list of the most prevalent shareholders
31 based on emissions potential and network centrality. Our study reveals that among the most
32 prevalent owners, are government signatories of the Paris accord and prominent American
33 investment managers. We conclude that a concentrated number of investors have the potential to
34 influence the strategic direction and governance of these firms and should consequently be held
35 accountable for financing the economic activities that contribute to climate instability. This paper
36 directly contributes to the fragmented body of academic research on financial systems, supply-side
37 climate solutions, and sustainability transitions.

¹ The views expressed in this paper do not represent the opinion of the Banque de France or the Eurosystem.

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1. INTRODUCTION

The burning of fossil fuels is the single largest source of global greenhouse gas emissions (Heede & Oreskes, 2016), but most fossil fuel extraction is concentrated to a small number of companies (Ekwurzel et al., 2017). Just 200 companies, the Carbon Underground 200 (CU200), currently own 98 percent of global fossil reserves in the form of oil, gas, or coal (Fossil Free Funds, 2020). If these reserves are burned, it is estimated that it would generate 674 gigatons of carbon emissions; 20 times greater than fossil emissions in 2019 and three times greater than our global carbon budget (Matthews et al., 2021). Consequently, we cannot achieve a sustainable transition without addressing the CU200.

One of the most powerful stakeholder groups that can influence the business strategy of fossil fuel companies, and therefore contribute to or stall a sustainable transition are capital markets. Inspired by Naidoo (2020), we contend that climate action requires grand-scale responses, and grand-scale responses require finance. Indeed, capital markets have historically been foundational in supporting economic transitions (Perez, 2002) and will be vital in supporting the sustainability transition as well. Though the study of sustainable finance has burgeoned in recent years, literature on the nexus of finance and sustainable transitions research remains fragmented (Naidoo, 2020).

Perhaps even more overt is the gap in knowledge around finance, sustainable transitions, and the fossil fuel industry. Though fossil fuel production is the leading cause of anthropogenic climate change (Ekwurzel et al., 2017; Frumhoff et al., 2015), most research in this space focuses on reducing demand for carbon (Erickson et al., 2018; Kemp & Van Lente, 2011; Piggot et al., 2018). However, effective climate solutions will require ‘cutting with both arms of the scissors’ (Green & Denniss, 2018), that is, also curtailing fossil fuel supply.

61 Through engagement and divestment, capital markets are able to influence business strategy and
62 curtail fossil fuel extraction (Hunt & Weber, 2018). However, the potential influence of each
63 independent shareholder will differ based on the shareholder characteristics, and consequently,
64 successful points of intervention will also differ. Interventions from an investment management
65 firm with many small holdings will, for instance, differ from a government with few large holdings.
66 To effectively target solutions, we must first ask, who owns these 200 companies?

67 In this paper, we do not take a position on what these major owners should do (divest, investor
68 activism, writing off fossil fuel reserves, or nothing at all). We simply map the market structure of
69 equity ownership in the CU200 and identify shareholders who have the greatest potential influence
70 on the corporate governance of these firms. Financial actors continue to invest both debt and equity
71 to propel the fossil fuel industry (Fichtner et al., 2017; Louche et al., 2019); yet, the influence of
72 financial actors in propping industries attributed to climate instability has largely been ignored
73 (Galaz et al., 2018).

74 We find that the ten owners with the most influence on the future use of fossil fuel reserves are
75 Investment Managers (Blackrock, Vanguard, State Street, Dimensional, Life insurance Corp,
76 FMR, and Capital Group) as well as Governments (India, Saudi Arabia, and Norway). These ten
77 actors have the greatest potential to influence equity markets and the trajectory for a sustainable
78 transition in the fossil fuel industry.

79 We conclude that decisions by these major actors will influence future global emissions potential
80 and, therefore, climate stability. Given the recent trend of pledges by investment managers to adopt
81 responsible investment approaches as well as pledges by governments to reduce their carbon
82 emissions, we extrapolate that equity markets may place increasingly higher pressure on their

83 investees to align their business practices with the investors' carbon reduction strategies. These
84 efforts could result in the systemic restructuring of the fossil fuel industry in line with a sustainable
85 transition. Consequently, the study contributes to the research gap on capital markets, market
86 structure, and sustainable transition, as well as to the burgeoning body of supply-side literature
87 (Jaccard et al., 2018; Strauch et al., 2020) by analyzing the structures of capital markets in the
88 fossil fuel industry as a catalyst in driving supply-side constraints.

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90 **2. FINANCE AND SUSTAINABILITY TRANSITIONS**

91 Fossil fuel production is the leading cause of anthropogenic climate change. The activity is
92 primarily concentrated to the world's largest fossil fuel producers. Ekwurzel et al. (2017) calculate
93 that nearly two-thirds of total carbon emissions can be traced to just 90 major carbon producers,
94 raising attention to the industry's contribution to and responsibility for climate instability.
95 Production and emissions are also concentrated to few major carbon producers; Heede (2014)
96 estimates that just 78 private and government-run carbon majors produced 63 percent of the
97 world's fossil fuels from 1750 to 2010. The production of remaining reserves held by these 78
98 firms would surpass the remaining global carbon budget by 160 percent (Heede & Oreskes, 2016).
99 Based on updated estimates for our global carbon budget (Matthews et al., 2021), we calculate that
100 the combined 647 gigatonnes of potential emissions held by the CU200 nearly triples the 230
101 gigatonne carbon budget that remains in order to safely stay within 1.5-degrees of warming.
102 Consequently, the emissions potential of the CU200, examined in this study, is substantial.
103 Though fossil fuel production is agreed to be the leading source of anthropogenic climate change,
104 policy discourse remains dominated by demand-side (as opposed to supply-side) solutions like

105 carbon pricing, energy retrofits, and electrification (Green & Denniss, 2018; Kemp & Van Lente,
106 2011; Piggot et al., 2018). Supply-side policies are defined as policies that limit the exploration,
107 extraction or transportation of fossil fuels. These policies can come in the form of economic
108 instruments like production taxes or revoked subsidies, regulatory approaches like prohibitions or
109 quotas, or through government provisions that restrict public financing or compensate, leaving
110 reserves underground (Lazarus & van Asselt, 2018). These policies may be more effective as well;
111 Erickson et al. (2018) estimate that simply stopping the issuance of new oil well permits could
112 reduce 2030 oil production by about 70 percent. Supply-side policies would slow investment in
113 fossil fuel production, limiting carbon lock-in and reducing stranded asset risk; however, the
114 potential of supply-side financing is often forgotten in policy solutions.

115 Much like the supply-side policy solutions above, access to capital markets plays a key role in
116 sustaining or restricting economic activities that coordinate or stall transformative processes.
117 Divesting from and limiting future investments in unsustainable industries such as fossil fuels can
118 play a role in restricting unsustainable economic activities (Naidoo, 2020); however, the technical
119 and societal challenges of a sustainable transition (Horne, 2013) alongside policy uncertainty and
120 short-termism (Hafner et al., 2020) have resulted in continued investments in fossil fuels.

121 Markets have begun to respond to and reallocate capital toward emissions reduction solutions
122 through, for example, reducing the carbon exposure of their portfolio through divestment or
123 investing in renewable energy, energy efficiency, and low-carbon alternatives (Strauch et al.,
124 2020). However, reduction of carbon exposure without reduction in production is simply not
125 enough to mitigate the climate crisis (Steffen et al., 2018). Sustainability transitions will struggle
126 to materialize without the active engagement of financial systems that shift economic activity

127 toward sustainability (Naidoo, 2020). Consequently, financing that perpetuates the exploration,
128 extraction, or transportation of fossil fuels should be held responsible for the climate instability
129 caused by said production (Galaz et al., 2018; Urban & Wójcik, 2019).

130 We assert that financial markets play a central role in curtailing supply-side fossil fuel production;
131 however, it is unknown who exactly these key financial actors are in the fossil fuel industry. Thus,
132 the identification of key financial actors that contribute to climate instability is important.
133 Financiers may allocate capital to the fossil fuel industry through a combination of debt and equity
134 financing. Debt financiers can withhold capital from select firms that may not align with the
135 financier's mandate or build incentives into the debt covenants. Equity owners, in contrast, can
136 vote on the future strategic direction and governance of the firm. As equity ownership determines
137 the influence of an investor over future corporate strategy (Appel et al., 2016), equity holders may
138 be most effective in driving supply-side climate policy from within the organization. Recent
139 analyses linking equity holdings to climate stability provide tools to directly link financial actors
140 to their contribution of emissions attributed to their investments (Galaz et al., 2018; Naef, 2020).
141 Our paper goes further by looking at the ownership structures of the fossil fuel industry – a gap in
142 current equity ownership research.

143 Equity markets can exert influence on the fossil fuel industry through one of three mechanisms –
144 exit, voice, and loyalty (Hirschman, 1970). Shareholders show loyalty by holding shares and
145 express discontent by voicing their positions or divesting their holdings. There is a sizable body
146 of literature that has emerged in the past decade on divestment as a means to reduce carbon
147 exposure in a portfolio, depress stock valuation, and limit access to capital (Arbuthnott & Dolter,
148 2013; Dordi & Weber, 2019; Henriques & Sadorsky, 2018; Hunt & Weber, 2018; Trinks et al.,

149 2018). However, the literature on active ownership and climate-related engagement is less
150 established (Bajo et al., 2020; Dimson et al., 2015). Through the lens of agency theory, large
151 owners or collectives can influence corporate governance through active ownership (Fichtner et
152 al., 2017; Gillan & Starks, 2000); however, intervention through active ownership has traditionally
153 been used to increase corporate value, not curtail production as would be needed in the fossil fuel
154 industry. With the heightened risk of asset stranding in the fossil fuel industry, there is a financial
155 case to intervene in the industry to mitigate the financial risks associated with climate change. In
156 practice, the efficacy of engagement varies; while some investors have taken positive steps to
157 engage with the industry, others continue to vote against climate-related shareholder proposals
158 (Martin et al., 2020). Consequently, equity owners that maintain holdings in fossil fuel firms must
159 be held accountable for their continued and unabated contribution to fossil fuel production and,
160 ergo, to climate instability.

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162 **3. RESEARCH QUESTIONS AND CONTRIBUTION**

163 Our study asks three overarching questions. First, what are the characteristics of equity owners
164 that invest in the CU200? To answer this question, we present a descriptive analysis of firms and
165 shareholders. We analyze their spatiality, sensitivity, and ownership distribution. Second, we ask,
166 how much influence do different types of equity owners have over the governance of the industry.
167 We answer this through exploratory analysis, presenting a collection of bipartite network models
168 and examining their structures to quantitatively compare how central and influential different
169 shareholder types might be in affecting corporate governance. Finally, we explore which
170 individual shareholders have the greatest potential impact on the governance of fossil fuel firms.

171 Based on their carbon exposure and network centrality, we rank shareholders against their peers.
172 We list which governments, corporations, investors, and individuals are both most responsible for
173 and most able to influence economic activities that impact climate stability.

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4. DATA AND METHOD

176 We adopt a network analysis to uncover the structures of ownership in the fossil fuel industry.
177 Data on the 200 most prevalent fossil fuel firms are collected from the CU200. Complementary
178 shareholder data is collected through Bloomberg. The analysis begins with an overarching
179 description of the firms and shareholders in the sample, including aspects of economic geography,
180 sensitivity to shareholders, and ownership distribution. We then present a collection of network
181 models, comparing the dynamics of bipartite structures across shareholder types. We conclude
182 with an exposé of the most influential shareholders, based on a novel score calculation.

183 4.1 Data

184 We rely on two sources of data. Data on fossil fuel firms and their related emissions potential is
185 given by the CU200 database, hosted by Fossil Free Funds. This database provides 100 coal and
186 100 oil and gas companies with the largest reserves of fossil fuels (Fossil Free Funds, 2020).
187 Collectively, these 200 firms account for 98 percent of proven coal reserves, 98 percent of reported
188 proven gas reserves, and 97 percent of proven oil reserves held by publicly listed companies. Based
189 on the held reserves from Q4 2019, the emissions potential of firms ranges from 106 GT Co2
190 (Saudi Aramco) to 0.097 GT Co2 (Centennial Resource Development Inc).

191 Ownership data of these 200 companies is collected from Bloomberg. Bloomberg lists owners of
192 most firms and provides a list of owners by the percentage of shares outstanding which they own.

193 One methodological consideration concerns firms with multiple listings (for example, in Hong
194 Kong and Shanghai or London and Amsterdam). For these companies, we adopt the following
195 procedure. In instances where a Chinese firm is traded in both Hong Kong and China, we select
196 the Hong Kong traded stock for greater international access. In instances where a firm has dual
197 listings in the same region, the larger listing (based on market capitalization) is selected. Finally,
198 in instances where a firm has multiple international tickers, the country of registration is selected.
199 Only holdings greater than one percent, as a delineation of material influence, are included in this
200 analysis. The data analysis from Bloomberg was done in February 2021 and reflected the
201 ownership structure at that point in time.

202 We complement this data with a second layer of ownership analysis, where we further identify
203 owners of corporations, holding companies, trusts, venture capital, and shareholders that are listed
204 as other or unclassified. Other shareholder types such as banks, governments, hedge fund
205 managers, investment advisors, high net worth individuals (HNWI), and sovereign wealth funds
206 were identified as final owners. Our exploration of indirect owners through the second layer of
207 ownership found that many owners were HNWI. Of the 146 shareholders we investigated for
208 indirect ownership, only 19 percent had additional ownership data. Among the rest, 51 percent had
209 no additional information listed on Bloomberg (for example, HNWIs), 23 percent were owned by
210 private companies which do generally not disclose ownership, and 6 percent were owned by
211 another CU200 listed firm. We applied the same procedure for managing multiple listings, as
212 delineated in the direct ownership method above for the second layer ownership.

213 4.2 Method

214 Our opening descriptive analysis presents the sample characteristics of the firms and shareholders.
215 By firm, we indicate which firms are included in the sample and some characteristics like the
216 location of headquarters, stock exchange they are traded on, and range of emissions potential. By
217 shareholder, we indicate what types of shareholders are most prevalent, location of headquarters,
218 and proportion of holdings. We next adopt Wojcik et al.'s (2019) typology of economic geography
219 to present the regional distributions between shareholders and the firm. We briefly speak to the
220 nature of carbon leakage, whereby financiers' export' production capacities to other, less stringent
221 geographies. This typology is complemented with a sensitivity analysis by region, inspired by
222 Galaz et al. (2018), where we use the debt to capital ratio and Herfindahl-Hirschman Index (HHI)
223 to evaluate whether select regions are more susceptible to shareholder influence than others. We
224 finally conclude the descriptive analysis with a stepwise ownership distribution table (Galaz et al.,
225 2018) that presents how ownership type changes as the proportion of equity ownership rises.

226 We next turn to the network analysis. We present the bipartite network graphs (Bajo et al., 2020)
227 for first layer (direct) ownership and second layer (direct and indirect) ownership. Network
228 analyses can be used to understand the structure and the dynamics of real networks, such as social
229 networks, by adopting a quantitative approach based on relational data to characterize a group of
230 people or a set of organizations (Rowley, 1997). Notably, social network analyses have been used
231 in the context of stakeholder influence in corporations (Cundill et al., 2018; Giurca & Metz, 2018;
232 Yang et al., 2018) and in sustainability transitions research (Brugger & Henry, 2021; Schanz et al.,
233 2019). Centrality metrics are used to measure the relative importance of a node (a shareholder of
234 a firm) within the graph. The metrics can inform, for example, how influential a shareholder is in
235 the network or how influenceable a fossil fuel firm is in the network. We calculate two centrality

236 measures, degree centrality and betweenness centrality, due to their efficacy in addressing the
 237 research question (Das et al., 2018). Degree centrality (Equation 1) is a metric of the connectedness
 238 of a node, namely, how many firms a shareholder is connected to and how many shareholders have
 239 holdings in a firm. A higher degree centrality score for a shareholder may indicate that the
 240 shareholder is more deeply connected with numerous fossil fuel firms and may consequently be
 241 able to exert influence on a larger proportion of the industry. One notable shortcoming of the
 242 degree centrality measure, however, is that it weighs all connections equally; a holding of one
 243 percent and fifty percent would be weighed the same.

244 *Equation 1: $C_D(v) = \text{deg}(v)$*

245 Consequently, the degree centrality is complemented with a betweenness centrality measure. The
 246 betweenness centrality measures how important a node is to the flow of information through a
 247 network (Equation 2). It does so by measuring the sum of instances whereby the shortest distance
 248 (σ) between two nodes (s and t) passes through a select vertex (v). A higher betweenness centrality
 249 score for a shareholder may indicate that the shareholder is an important bridge that connects many
 250 nodes in a network, which quantifies the shareholders' control in communicating information
 251 between other shareholders and firms. Other centrality measures like closeness centrality were not
 252 included in this analysis, as they prove to be ineffective for disconnected networks.

253 *Equation 2: $C_B(v) = \sum_{\{s \neq v \neq t \in V\}} \frac{\sigma_{st}(v)}{\sigma_{st}}$*

254 Our analysis further extrapolates how centrality differs between shareholder types by comparing
 255 degree and betweenness measures between public shareholders (governments and sovereign
 256 wealth funds), corporations, investment advisors, banks, pension funds, and high net worth

257 individuals. We compare these scores against a benchmark of the complete network. This informs
 258 us about the potential influence each shareholder type may have within a network. For example,
 259 investment advisors with many small holdings in multiple firms may adopt a different engagement
 260 strategy than governments with large holdings in one or few firms.

261 We conclude with an exposé of the most influential owners that we identify using a combination
 262 of their degree measure and the proportion of emissions held within the sample (Equation 3). The
 263 calculation is comprised of two parts. First, we sum the proportion of emissions potential
 264 shareholder j holds in a fossil fuel firm i across all firms. In and of itself, this metric has some
 265 limitations. First, firms may have multiple listings with different holders. Thus, we do not infer
 266 that any one shareholder ‘owns’ an exact proportion of a firm’s potential emissions. Second, the
 267 emissions calculation does not incorporate the shareholders’ ability to influence the industry. Thus,
 268 the held emissions are multiplied by a degree score. Firms with more connections receive a higher
 269 score for their ability to influence numerous firms and, consequently, the industry as a whole. This
 270 calculation allows for us to rank equity owners without allocating specific emissions amounts.

$$271 \quad \text{Equation 3: } Score_j = \sum (Emissions\ Potential_i \times Percent\ Holding_i) \times \frac{Degree_j}{\max Degree_j}$$

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5. RESULTS

274 5.1 Descriptive Analysis

275 Our data collection for ownership data found valid useable data for 182 of the 200 CU200
 276 companies. This discrepancy arises from 13 firms that do not provide holders greater than one

277 percent, four firms that are listed on both the top 100 coal and top 100 oil and gas list, and one that
278 could not be identified (Encana, now Ovintiv).

279 We identify 918 distinct shareholders with greater than 1% ownership in at least one of the fossil
280 fuel firms in our sample. These are direct and indirect owners of the CU200. Within these owners,
281 by type, 232 are investment advisors, followed by high net worth individuals (101), corporations
282 (90), hedge fund managers (60), governments (55), and holding companies (50). Among the most
283 prevalent shareholders (defined as the number of firms the shareholder has greater than 1%
284 ownership in) is Vanguard (109), Blackrock (105), Norges Bank (46), Dimensional Fund (45),
285 State Street (45), and Fidelity (38). Governments are among the most influential stakeholder,
286 holding on average 24.6 percent of shares in the companies they invest in. This is followed by
287 corporations (18.2 percent), private equity firms (11.7 percent), and holding companies (11.3
288 percent). Investment advisors like Blackrock, Vanguard, and Fidelity, on average, hold 3.9 percent
289 of the firms they invest in.

290 *5.1.1 Geographic Analysis*

291 The CU200 list is a global registry of fossil fuel majors. By region, 60 firms on the CU200 are
292 registered in the United States, followed by China, Canada, Russia, Australia, and India. These
293 firms may trade on a different stock exchange than the country in which they are registered. By
294 stock exchange, 61 companies are traded on a United States stock exchange, followed by China,
295 Canada, Australia, Hong Kong, and Russia. In contrast, ownership distribution is heavily skewed
296 toward the United States, with 213 of the 918 owners based out of the United States. Table 1 below
297 presents the top firms, stock exchanges, and owners by region.

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Table 1 Here
Regional Distribution of Firm, Stock Exchange, and Owner

304 To understand the spatial relations between owners and firms, we adopt Wojcik’s (2019) typology
305 to present four groupings, based on the country of registration of the firm and shareholder in
306 relation to the stock exchange. If, for example, a Canadian shareholder owns equity in a Canadian
307 fossil fuel firm, which is traded on a Canadian exchange, this constitutes a domestic activity. In
308 contrast, if an American firm owns equity of a Canadian fossil fuel firm traded on a Canadian
309 exchange, this constitutes an import activity. This typology is visualized in Figure 1 below.
310 Excluding firms and shareholders with unclassified locations, 1,709 holdings (52.2 percent) are
311 classified as domestic activities. 51.3 percent of those holdings are within the United States.
312 Consequently, over a quarter of holdings in the sample are between American fossil fuel firms and
313 American shareholders, traded on an American exchange. By import activity, American
314 shareholders are seen to invest frequently in Canadian, Australian, Russian, Japanese, Indian, and
315 Chinese fossil fuel firms. By platform activity, American shareholders often invest in Chinese
316 fossil fuel firms on foreign exchanges, such as the Hong Kong stock exchange. Finally, export
317 activities, whereby a domestic shareholder holds domestically traded shares in a foreign firm, are
318 less common. This visualization highlights the fact that wealthy nations, such as the United States,
319 are investing in pollution abroad, which ties closely with the carbon leakage concept.

320 The exportation of carbon emissions by oil-exporting nations is an active point of discourse in
321 climate policy literature (Khan et al., 2020). Through international trade, exports of fossil fuel

322 resources offset national consumption-based carbon emissions in oil-producing nations while
323 profiting off the production of carbon resources. Literature on carbon leakage attests that global
324 trade of resources transfer pollution to other countries with less stringent climate policy, while
325 wealthy economies gain from production without the associated emissions (Hasanov et al., 2018;
326 Liddle, 2018). The spatial aspects of capital and carbon leakage remain relatively underdeveloped
327 (Liu et al., 2018). Through cross-border investment activity, shareholders can prop and profit off
328 fossil fuel production and emissions outside of federal jurisdiction.

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330 Figure 1 Here
331 Geographic distribution of shareholders and firms
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334 ***5.1.2 Sensitivity Analysis***

335 We complement Wojcik et al.'s (2019) typology with a sensitivity analysis by region, which
336 examines how reactive a firm is to shareholder influence. In line with Galaz et al. (2018), we use
337 the debt to equity ratio and Herfindahl-Hirschman Index (HHI) to evaluate whether select regions
338 are more susceptible to shareholder influence than others. The HHI is a measure of market
339 concentration, presenting whether a firm's ownership is competitive or monopolistic. As
340 highlighted to the left of Table 2 (Panels A and B), countries with a high HHI indicate monopolistic
341 ownership and countries with a low HHI indicate a competitive market. Conversely, to the right
342 of Table 2 (Panels C and D), countries with a high debt to equity ratio indicate how heavily a firm
343 relies on debt financing and, consequently, how sensitive the firm is to external financing.

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Table 2 Here
Country-Level Herfindahl-Hirschman Index and Debt to Capital Ratio for CU200

350 ***5.1.3 Stepwise Reduction of Ownership***

351 We conclude the descriptive analysis with a stepwise ownership distribution table that presents
352 how ownership type changes as the proportion of equity ownership rise. Table 3 and Figure 2
353 below present the stepwise distribution by ownership type. The question here is, do certain
354 shareholder types own larger shares of companies they are invested in? Though the majority of
355 holdings greater than 1 percent are by investment advisors (53.8 percent), they often hold a smaller
356 proportion of the fossil fuel firms. That is not to say investment advisors cannot influence the firm;
357 at 5 percent (typically denoted as block holding), investment advisors still comprise 48 percent of
358 owners. At 10 percent, investment advisors comprise 34.0 percent. Owners with greater than 20
359 percent holding in any one firm (denoted as a minority interest shareholder), however, are largely
360 comprised of governments and corporations, who collectively account for 64.3 percent of owners.
361 At the 50 percent mark (denoted as majority shareholders) – owners that hold over half of equity
362 holdings in a firm – governments account for 53.5 percent of owners. 23 of the 195 firms in our
363 sample have a government entity as the controlling shareholder.

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Table 3 Here
Stepwise Reduction in Ownership by Shareholder Type

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Figure 2 Here
Stepwise Reduction in Ownership by Shareholder Type

374 **5.2 Network Analysis**

375 Our bipartite network examines the interrelation between the CU200 firms and their shareholders
376 based on equity holdings. The connectedness of the graph informs the influence shareholders may
377 have in the corporate governance of these firms. Figure 3 below depicts the complete ownership
378 network, comprised of 913 nodes and 1,691 edges. Fossil fuel firms are denoted as red dots, while
379 shareholders are denoted as black dots. Several inferences can be made from the visualization.
380 First, the disconnected networks along the edges of the network attest to instances where a fossil
381 fuel firm is held by unique owners, those that do not hold shares in any of the other CU200 firms.
382 Saudi Aramco, for instance, has one controlling shareholder, the Kingdom of Saudi Arabia, with
383 98.18 percent ownership. Along the edges of the connected network are firms that have a
384 combination of unique shareholders (nodes with one edge) as well as shareholders that invest in
385 one or more firms. Yanzhou Coal Mining, for example, has one interest shareholder – a Chinese
386 government entity with 23.95 percent ownership – but is also held by BNP Paribas, Blackrock,
387 Vanguard, and Dimensional Fund. Finally, to the center of the connected network are firms that
388 are more broadly and equally held by many investors with smaller ownership stakes. Here, we see
389 firms like BP, Chevron, and Royal Dutch Shell, who have several shared owners and no one
390 shareholder with greater than 10 percent ownership. Consequently, firms along the edges of the
391 network compared to those to the center will warrant different forms of shareholder engagement.

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Table 3 Here
Direct Ownership Network

397 We extrapolate further that network structures vary considerably across shareholder types (Figure
398 4). We elucidate early on that investment advisors may have more and less substantial ownership
399 in multiple firms where governments may have large holdings in a few firms. Our network analysis
400 below corroborates this finding across six groupings of shareholders. In addition to the network
401 graph, we highlight some nodes of interest based on the degree of holders and firms. We highlight
402 the shareholder node and firm node with the greatest number of edges. In instances where more
403 than one node has the same number of max edges, all nodes are listed. Norges bank, for example,
404 plays a central role in the public network, with (smaller) holdings in 46 firms. However, Blackrock
405 is not included as the top Investor because Vanguard Group has more edges. Vanguard Group
406 owns the most companies in our sample.

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Figure 4 Here
Ownership Networks by Shareholder Type

412 Centrality measures of the sub-networks allow for quantifiable comparisons between graphs
413 relative to the direct and indirect network benchmark, presented in Table 4. Several inferences can
414 be made from this table. First, some subgraphs (like public, corporation, pension fund, and HNWI)
415 have fewer edges than nodes. This infers that, on average, nodes in those networks have fewer than

416 two edges. Saudi Aramco, for example, only has one edge connected to the Kingdom of Saudi
417 Arabia. This relation is confirmed in the degree centrality measure, with all four subsample
418 network graphs having a degree centrality score of under 2. Conversely, the investor subsample
419 graph (panel c above) has a higher degree centrality than both the complete direct and indirect
420 network, inferring that investors in this subsample have holdings in many firms. Finally, the
421 betweenness score indicates that shareholders play a notable informational role in those networks
422 and may consequently be able to influence corporate governance with greater ease than
423 corporations, pension funds, and HNWI. However, collective action may be even more impactful
424 than any specific shareholder type.

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426 Table 4 Here
427 Network Dynamics by Shareholder Type
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430 **5.3 Influential Shareholders**

431 In so far, we have presented collective equity ownership dynamics. However, shareholders are not
432 equal. We score and rank each stakeholder independently, using a combination of their degree
433 measure and the proportion of emissions held within the sample (see Equation 3 above).
434 Recognizing some of the limitations of each metric independently (as discussed in section 3), the
435 purpose of Table 5 below is not to allocate emissions to any one stakeholder, rather identify which
436 stakeholders can collectively have the greatest impact through a combination of their influence
437 and their collective holdings. Ten of the top 20 owners are investment advisors like Blackrock,
438 Vanguard, and State Street. Generally, investment advisors have a higher degree score (indicating

439 that they are more central to the network through their numerous holdings) but lower cumulative
440 emissions. Sovereign Wealth Funds (Norges Bank and China Investment Corporation) and banks
441 (Bank of New York Mellon) similarly have higher degree measures but lower emission measures.
442 Governments in contrast, often have few but large holdings in the CU200. Consequently, their
443 emissions measures are high, but their degree measures are low. Ten of the top 20 owners are also
444 located in the United States, nine of which are investment advisors.

445 Furthermore, the top ten owners (Blackrock, Vanguard, the Government of India, State Street, the
446 Kingdom of Saudi Arabia, Dimensional Fund Advisors, Life insurance Corporation, Norges Bank,
447 Fidelity Investments, and Capital Group) have notable influence over the trajectory of the fossil
448 fuel industry. Collectively, these ten shareholders own 49.5 percent of the emissions potential from
449 the CU200 (the left side of equation 3). The top ten are also more central to the network, with an
450 average degree centrality of 43.9 compared to 2.4 across the remainder of the shareholders (the
451 right side of equation 3). This indicates that not only do these ten shareholders account for a sizable
452 share of emissions potential, they also have greater potential influence on the trajectory of the
453 industry.

454 -----

455 Table 5 Here

456 Top Influential Shareholders in the CU200

457 -----

458

459 In addition to listing the top shareholders in the network, we also list the top shareholders in each
460 subsample in Table 6. The degree and emissions columns are included to inform the reader about
461 which of the two factors have a greater influence on the final score².

462 -----
463 Table 6 Here
464 Top Influential Shareholders Collectively and by Shareholder Type
465 -----

467 **6. CONCLUSION**

468 This study identified the structures of equity ownership in the CU200, the leading fossil fuels firms
469 with the greatest potential (by carbon reserves) to contribute to anthropogenic climate instability.
470 Acknowledging potential emissions held by the CU200 would overshoot the global carbon budget
471 three times over, production must be severely curtailed to keep warming under a safe threshold.
472 Supply-side policy solutions such as restricted public financing have gained prevalence in
473 academic literature; however, supply-side constraints through private finance mechanisms have
474 yet to be explored. This opens several opportunities for future research on private-finance-driven
475 policy interventions, with notable value for research and practice. In order to effectively design
476 policy solutions, however, we must first know who the most influential financial actors are.

² The Emissions data reflects an estimate of the emissions held through the investment in Carbon Underground 200 companies by the owner. However, this estimate has several drawbacks as sometimes the ownership data does not allow us to estimate the total ownership in a company and the owner may also hold more emissions in investments outside of the carbon underground 200 companies.

477 Our study found that the ten investors with the most influence on the future use of fossil fuel
478 reserves are investment managers (Blackrock, Vanguard, State Street, Dimensional, Life insurance
479 Corp, FMR and Capital Group) as well as Government entities (India, Saudi Arabia and Norway).
480 These ten actors have the greatest potential impact on the future usage of most of the world's
481 carbon reserves, based on the number and size of ownership and the related emissions potential of
482 the firms.

483 Our analysis presents a means by which to understand the structure of capital markets in fossil fuel
484 firms and identify the key financial actors that could play a central role in curtailing fossil fuel
485 production. We conclude that the decisions by these financial actors have the potential to influence
486 future carbon emissions and, therefore, climate instability. Could shareholders adopt measures to
487 curtail fossil fuel production? Traditionally, agency theory would posit that shareholders would
488 only exert influence on a corporation to increase shareholder returns. However, as investors and
489 governments begin to commit to net-zero emissions, these owners may be increasingly motivated
490 to align their investments with their own carbon reduction strategy. Nevertheless, Blackrock,
491 amidst all their arguments on climate risk and the need to transition away from fossil fuels, remains
492 on top of our 'worst in class' ranking due to numerous and sizable holdings in the CU200.

493 Our results corroborate the positions of Fichtner et al. (2017) and Gillan and Starks (2000), who
494 state that large equity owners can influence corporate governance through active ownership. By
495 examining equity ownership in the CU200, this study is the first of its kind to examine equity
496 ownership through the lens of future-looking supply-side solutions. By exposing the most
497 prominent shareholders in the sphere, we raise a call to action, to align their holdings with a
498 sustainable transition, or to be held accountable for propagating climate instability.

499 We offer several novel and pragmatic insights into capital markets and sustainability transitions.
500 First, supply-side constraints through private finance mechanisms can be championed by a
501 relatively small group of influential shareholders. However, the network structures will warrant
502 different forms of policy solutions. Minority and majority shareholders like governments can
503 directly influence one or few firms, while blockholders with many smaller holdings can have
504 overarching reach across the industry.

505 Second, the findings expose shareholders with the greatest potential to influence major fossil fuel
506 companies to pressure them to adopt more aggressive supply-side interventions. They might
507 reduce their investment and consequently limit access to capital for the fossil fuel companies or
508 might influence corporate decisions through active ownership. However, that might hold if there
509 is a risk of stranded assets (Mercure et al., 2018) that can be avoided by both divestment and
510 engagement, or if a change in the business strategy away from fossil fuel production will increase
511 the long-term value of a fossil fuel company. Organizational stakeholder pressure may also
512 motivate financiers to adopt proactive approaches to supply-side interventions.

513 We reiterate that reduction of emissions exposure without reductions in production is simply not
514 enough to mitigate the climate crisis. Thus, we put forth a call for sustainable finance scholars to
515 give even greater merit to research on how financial actors contribute to climate instability and
516 their role in furthering supply-side constraints on carbon emissions. Future opportunities to expand
517 on this research include incorporating a time horizon, allocating quantifiable emissions to
518 shareholders, and incorporating statistical analyses to identify how emissions correlate to
519 shareholder dynamics. We maintain that financing that perpetuates carbon emissions should be
520 held responsible for the climate instability caused by those emissions.

521

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Figure 1: Geographic distribution of shareholders and firms

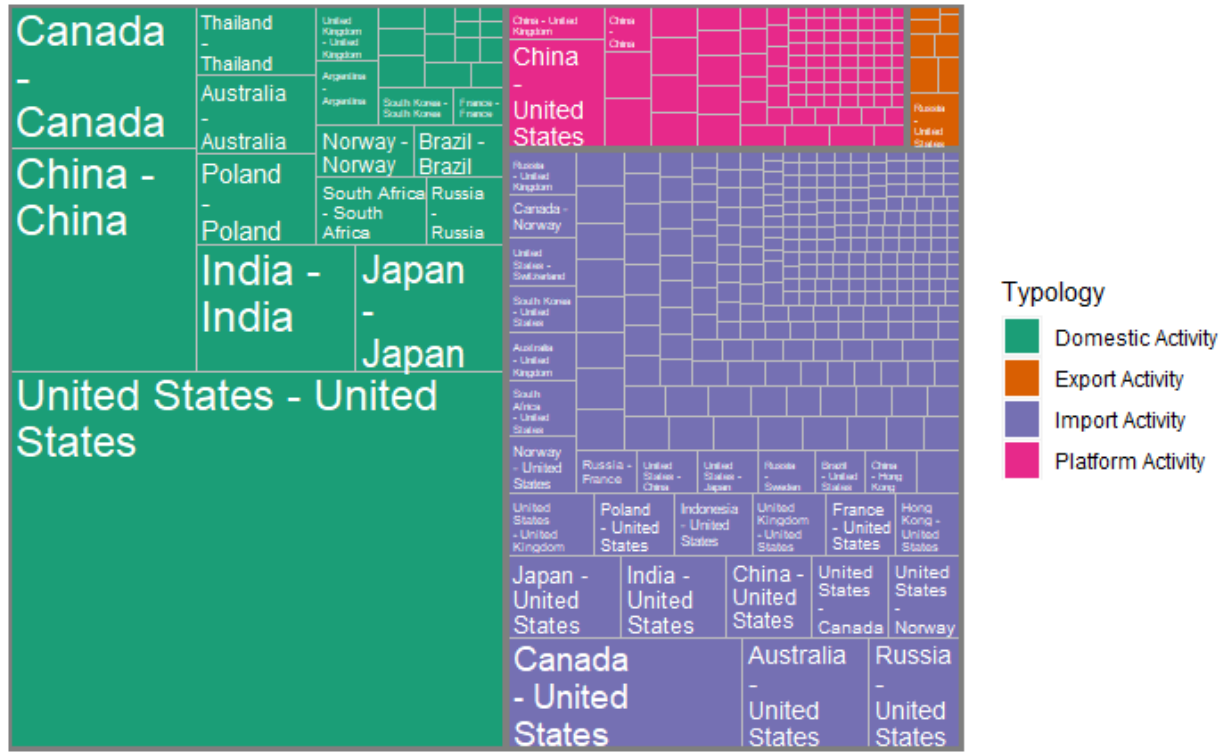


Figure 2: Stepwise Reduction in Ownership by Shareholder Type

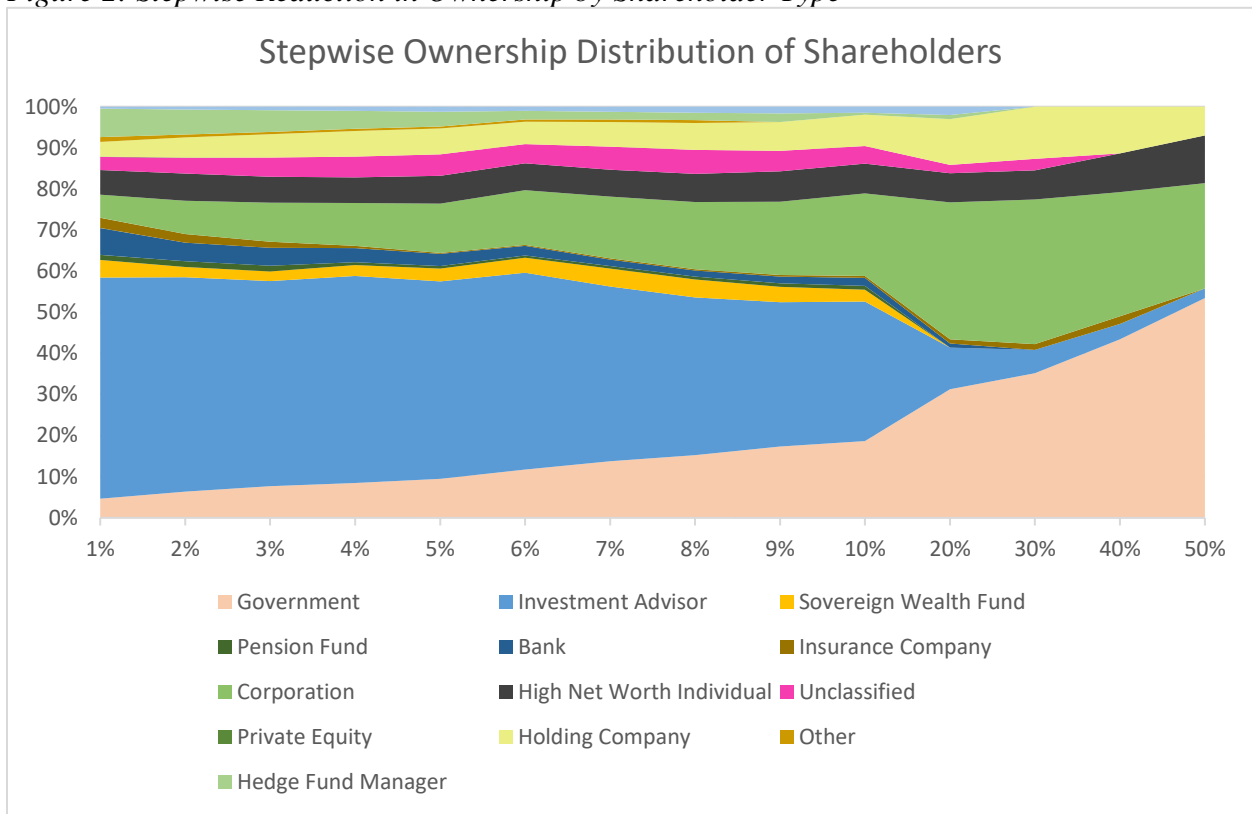


Figure 3: Direct Ownership Network

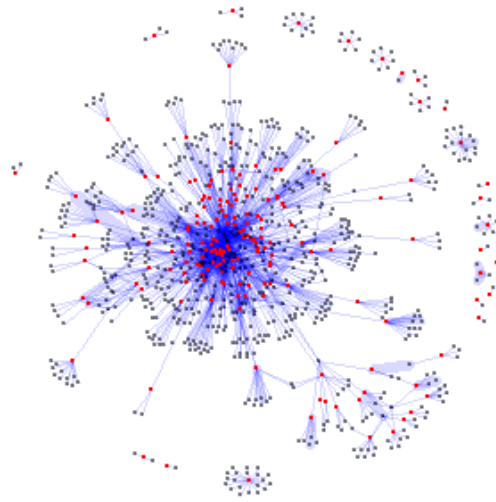
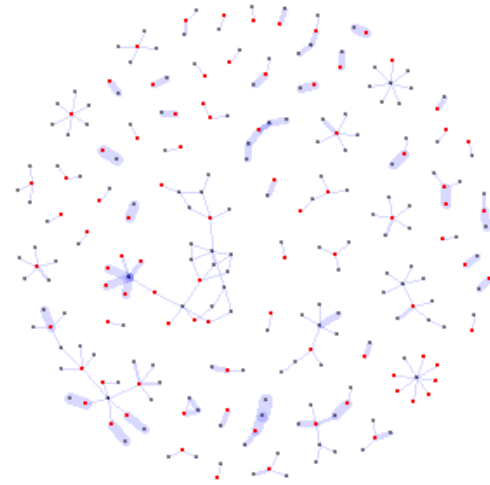
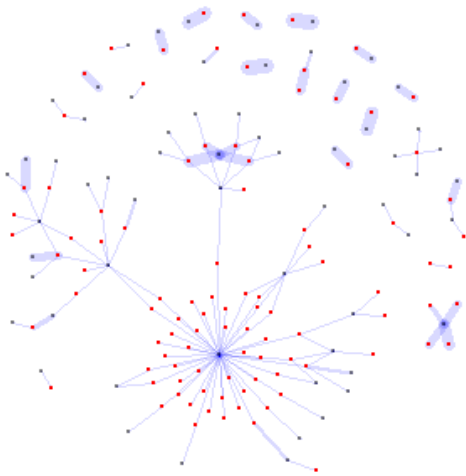


Figure 4: Ownership Networks by Shareholder Type

a) Public (Government + Sovereign Wealth Fund)

b) Corporation (Corporation + Holding Company)

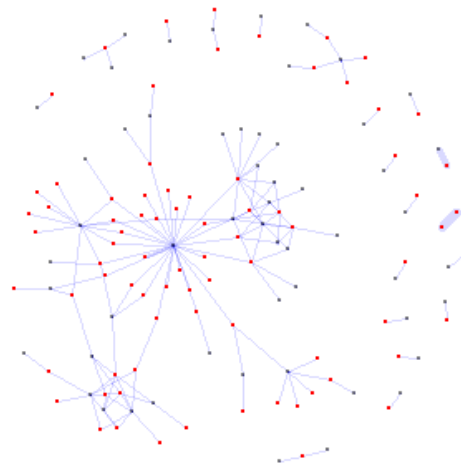
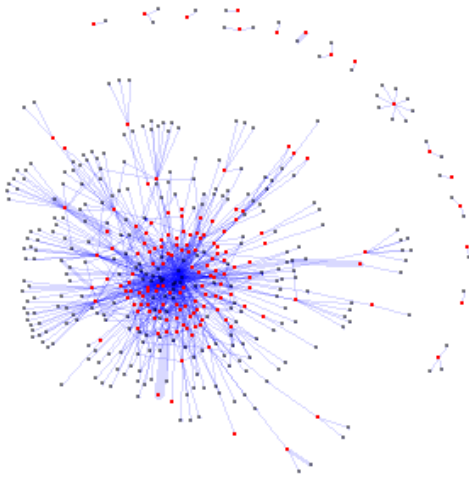


Top Holder(s): Norges Bank (46)
 Top firm (s): Bayan Resources, Eni, NLC India, Oil India, ONGC, Shanxi Coking (4)

Top holder (s): Power Corp of Canada (7)
 Top firm (s): Nava Bharat Ventures, SACYR SA (6)

c) Investor (Investment Advisor + Hedge Fund Manager + Private Equity)

d) Bank (Bank + Insurance Company)

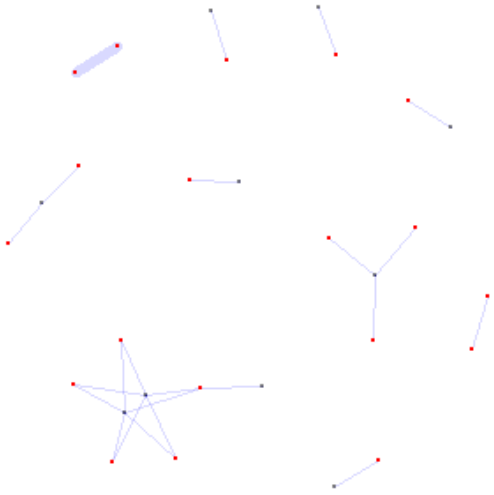


Top Holder(s): Vanguard Group (106)
 Top Firm(s): Arch Coal (29)

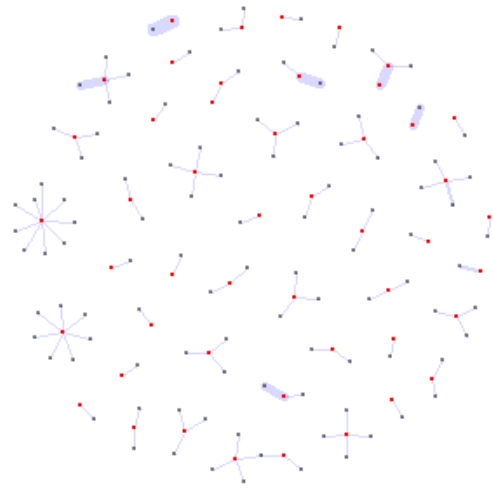
Top holder (s): Bank of New York Mellon (28)
 Top firm (s): Itochu (10)

e) Pension Fund

f) High Net Worth Individuals



Top Holder(s): Nationale-Nederlande (5), Powszechny Zakład Ubezpieczeń Spółka Akcyjna (PZU) (5)
Top Firm(s): PGE (3)



Top holder (s): Todd Thomas (2)
Top firm (s): Nava Bharat Ventures (9)

Table 1: Regional Distribution of Firm, Stock Exchange, and Owner

CU200 firm Distribution by Region		CU200 firm Distribution by Stock Exchange		Owner Distribution by Region	
United States	60	United States	61	United States	213
China	23	China	19	China	73
Canada	17	Canada	16	Japan	60
Russia	13	Australia	13	India	59
Australia	12	Hong Kong	13	United Kingdom	36
India	10	Russia	12	Canada	30

The regional distribution table presents the top countries in the sample based on the headquarters of firms in the Carbon Underground 200 (CU200), the stock exchanges in which the firms are traded, and the registered location of the equity owner.

Table 2: Country-Level Herfindahl-Hirschman Index and Debt to Capital Ratio for CU200

Herfindahl-Hirschman Index aggregated by Region		Debt-to-Equity Ratio aggregated by region	
Panel A: Top 10 Countries		Panel C: Top 10 Countries	
Saudi Arabia	9639.32	United States	658.25
Czech Republic	4873.23	United Kingdom	185.08
Poland	3431.82	Norway	145.20
Indonesia	3076.74	Greece	132.03
Norway	3026.06	Thailand	127.60
Argentina	2693.03	Portugal	117.88
India	2436.54	Switzerland	108.94
China	2298.59	Argentina	106.03
British Virgin Islands	2169.21	Japan	104.45
Russia	1722.70	France	92.58
Panel B: Bottom 10 Countries		Panel D: Bottom 10 Countries	
Japan	267.19	Papua New Guinea	59.36
South Africa	266.58	South Africa	51.91
Brazil	246.16	Bermuda	43.64
United Kingdom	210.26	Australia	43.60
Papua New Guinea	152.64	Hong Kong	39.20
Spain	117.71	Cayman Islands	33.79
Germany	108.51	Germany	32.12
Hong Kong	106.37	Luxembourg	30.62
Colombia	71.23	Poland	27.45
Italy	67.08	Saudi Arabia	16.78

The Herfindahl-Hirschman Index (HHI) and debt-to-equity ratio are calculated at the firm level for each of the CU200 firms in the sample and aggregated by averaging the scores by region. Panels A and B present the countries with the highest and lowest average HHI scores respectively. Panels C and D present the countries with the highest and lowest average debt-to-equity ratios respectively.

Table 3: Stepwise Reduction in Ownership by Shareholder Type

	Government	Investment Advisor	Sovereign Wealth Fund	Pension Fund	Bank	Insurance Company	Corporation	High Net Worth Individual	Unclassified	Private Equity	Holding Company	Other	Hedge Fund Manager	Private Equity	Total
1%	80	923	74	21	112	43	97	103	54	1	62	20	119	8	1717
2%	63	515	25	14	44	21	80	65	38	1	48	7	60	7	988
3%	54	351	16	10	31	10	67	44	33	0	40	4	37	6	703
4%	49	290	15	4	20	3	60	36	29	0	36	3	25	6	576
5%	45	228	15	3	14	1	57	32	25	0	30	2	17	6	475
6%	45	184	14	2	9	1	51	25	18	0	21	2	8	4	384
7%	44	136	14	2	5	1	48	21	18	0	19	2	6	4	320
8%	42	106	12	2	4	1	45	19	16	0	18	2	5	4	276
9%	42	85	9	2	4	1	43	18	12	0	17	0	5	4	242
10%	39	71	6	2	4	1	42	15	9	0	16	0	1	3	209
20%	31	10	0	0	1	1	33	7	2	0	11	0	1	2	99
30%	25	4	0	0	0	1	25	5	2	0	9	0	0	0	71
40%	23	2	0	0	0	1	16	5	0	0	6	0	0	0	53
50%	23	1	0	0	0	0	11	5	0	0	3	0	0	0	43

The stepwise reduction table presents the number of owners by shareholder type that have at least a certain percent of ownership in the CU200. We delineate owners with greater than 5 percent as block holders, owners with greater than 20 percent as minority shareholders, and owners with greater than 50 percent as majority shareholders.

Table 4: Network Dynamics by Shareholder Type

Network Model	Nodes	Edges	Degree	Betweenness
Direct Network	913	1,691	3.73	1236.85
Indirect Network	1,098	2,097	3.81	1634.39
Public Corporation	159	149	1.87	109.54
Investor	255	202	1.58	8.13
Bank	454	1042	4.59	475.36
Pension Fund	135	153	2.27	83.38
HNWI	29	23	1.59	0.86
	149	104	1.40	0.95

The network statistics depict the number of nodes and edges within each subsample network as well as the average degree centrality (Equation 1) and betweenness centrality (Equation 2) of each network. The direct network includes direct ownership in the CU200. The indirect network includes second order ownership. Subsample networks are presented by shareholder type.

Table 5: Top Influential Shareholders in the CU200

Target	Type	Country	Degree	Emissions	Score
Blackrock	Investment Advisor	United States	0.97	10.14	9.85
Vanguard Group	Investment Advisor	United States	1.00	8.86	8.86
Government of India	Government	India	0.04	68.23	2.57
State Street Corp	Investment Advisor	United States	0.45	2.25	1.02
Kingdom of Saudi Arabia	Government	Saudi Arabia	0.01	104.21	0.98
Dimensional Fund Advisors	Investment Advisor	United States	0.43	1.94	0.84
Life Insurance Corporation	Government	India	0.06	11.60	0.66
Norges Bank	Sovereign Wealth Fund	Norway	0.54	1.14	0.61
Fidelity Investments	Investment Advisor	United States	0.41	1.46	0.59
Capital Group Company	Investment Advisor	United States	0.24	1.99	0.47
Bank of New York Mellon	Bank	United States	0.26	1.44	0.38
JPMorgan Chase & Co.	Investment Advisor	United States	0.34	0.76	0.26
Russian Federation	Government	Russia	0.01	19.38	0.18
Shaanxi Coal & Chemical	Government	China	0.01	17.57	0.17
Adani, Gautam S.	High Net Worth Individual	India	0.01	15.65	0.15
Citigroup Inc.	Investment Advisor	United States	0.05	3.10	0.15
HDFC Asset Management	Investment Advisor	India	0.04	3.93	0.15
China Investment Corporation	Sovereign Wealth Fund	China	0.08	1.65	0.14
Geode Capital Management	Investment Advisor	United States	0.28	0.50	0.14

The top influential shareholders are measured using a combination of their degree measure and the proportion of emissions held within the sample. The top 20 influential shareholders are presented based on their score as presented in Equation 3. Degree and Emissions values are included for the reader to distinguish which factor has greater influence on the final score.

Table 6: Top Influential Shareholders Collectively and by Shareholder Type

Target	Type	Country	Degree	Emissions	Score
<i>Panel B: Public Sector Owners</i>					
Government of India	Government	India	0.04	68.23	2.57
Kingdom of Saudi Arabia	Government	Saudi Arabia	0.01	104.21	0.98
Life Insurance Corporation	Government	India	0.06	11.6	0.66
Norges Bank	Sovereign Wealth Fund	Norway	0.54	1.14	0.61
Russian Federation	Government	Russia	0.01	19.38	0.18
Shaanxi Coal & Chemical	Government	China	0.01	17.57	0.17
China Investment Corporation	Sovereign Wealth Fund	China	0.08	1.65	0.14
Poland State Treasury	Government	Poland	0.04	2.19	0.08
China National Petroleum	Government	China	0.01	7.13	0.07
China Securities Finance	Government	China	0.06	0.8	0.05
<i>Panel C: Corporations</i>					
Berkshire Hathaway	Holding company	United states	0.11	0.49	0.06
Kailuan Group	Corporation	China	0.01	6.22	0.06
Hong Kong securities	Corporation	Hong Kong	0.06	0.90	0.05
Enea SA	Corporation	Poland	0.10	0.38	0.04
PT Indonesia Asahan Aluminium	Corporation	Indonesia	0.01	3.30	0.03
Shanxi Lu'an Mining Industry	Corporation	China	0.01	3.22	0.03
African Rainbow Mine	Corporation	South Africa	0.12	0.14	0.02
Beijing Energy Investment	Corporation	China	0.02	1.22	0.02
Bradespar SA	Holding company	Brazil	0.17	0.11	0.02
Erdos Cashmere Group	Corporation	China	0.01	1.70	0.02
<i>Panel D: Investors</i>					
Blackrock	Investment Advisor	United States	0.97	10.14	9.85
Vanguard Group	Investment Advisor	United States	1.00	8.86	8.86
State Street Corp	Investment Advisor	United States	0.45	2.25	1.02
Dimensional Fund Advisors	Investment Advisor	United States	0.43	1.94	0.84
Fidelity Investments	Investment Advisor	United States	0.41	1.46	0.59
Capital Group Company	Investment Advisor	United States	0.24	1.99	0.47
JPMorgan Chase & Co.	Investment Advisor	United States	0.34	0.76	0.26
Citigroup Inc.	Investment Advisor	United States	0.05	3.10	0.15
HDFC Asset Management	Investment Advisor	India	0.04	3.93	0.15
Geode Capital Management	Investment Advisor	United States	0.28	0.50	0.14
<i>Panel E: Banks</i>					
Bank Of New York Mellon	Bank	United States	0.26	1.44	0.38
Sino Life Insurance	Insurance Company	China	0.01	5.04	0.05
Charles Schwab Corporation	Bank	United States	0.11	0.34	0.04
Mitsubishi UFJ Financial Group	Bank	Japan	0.07	0.41	0.03
Credit Agricole Group	Bank	France	0.04	0.41	0.02
Royal Bank of Canada	Bank	Canada	0.08	0.25	0.02
Sumitomo Mitsui Trust	Bank	Japan	0.06	0.32	0.02
Afro Asia Industries Ltd.	Insurance Company	Nigeria	0.01	0.75	0.01
Aviva Group	Insurance Company	United States	0.06	0.21	0.01
Huaxia Life Insurance	Insurance Company	China	0.01	1.00	0.01
<i>Panel F: Pension Funds</i>					
Nationale-Nederlande	Pension Fund	Netherlands	0.05	0.17	0.01
Aegon OFE	Pension Fund	Poland	0.03	0.01	0.00
AustralianSuper	Pension Fund	Australia	0.01	0.04	0.00
Canada Pension Plan	Pension Fund	Canada	0.02	0.08	0.00
Folketrygdfondet	Pension Fund	Norway	0.03	0.10	0.00
NPS Trust	Pension Fund	India	0.01	0.03	0.00

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Oregon Public Employment	Pension Fund	United States	0.01	0.01	0.00
Porvenir Moderado	Pension Fund	Colombia	0.01	0.01	0.00
Powszechny Zakład Ubezpieczeń	Pension Fund	Poland	0.05	0.11	0.00
Stanbic IBTC Pension Managers	Pension Fund	Nigeria	0.01	0.00	0.00
<i>Panel G: Individuals</i>					
Adani Gautam S	HNWI	Unclassified	0.01	15.65	0.15
Abramov Alexander	HNWI	Unclassified	0.01	0.62	0.01
Abramovich Roman	HNWI	Unclassified	0.01	0.92	0.01
Craft Joseph W	HNWI	Unclassified	0.01	0.55	0.01
Glaserberg Ivan	HNWI	Unclassified	0.01	0.75	0.01
Low Tuck Kwong	HNWI	Unclassified	0.01	0.62	0.01
Alekperov Vagit	HNWI	Unclassified	0.01	0.20	0.00
Share Andrew L	HNWI	United States	0.01	0.02	0.00
Atkins Randall W	HNWI	Unclassified	0.01	0.04	0.00
Sihono Bambang	HNWI	Unclassified	0.01	0.29	0.00

The top influential shareholders by shareholder type are measured using a combination of their degree measure and the proportion of emissions held within the sample. The top 10 influential shareholders per shareholder type are presented based on their score as presented in Equation 3. Degree and Emissions values are included for the reader to distinguish which factor has greater influence on the final score.